

The Real Property Council of  
Commerce & Industry Association of New Jersey



Invites you to attend

Real Property Roundtable

Tuesday, May 11, 2010 ~ 8:00 a.m. to 9:30 a.m.

(registration begins at 7:30 a.m.)

Hilton Hasbrouck Heights- 650 Terrace Avenue, Hasbrouck Heights, New Jersey

Today's real estate market offers a host of challenges that the United States hasn't experienced for decades, but it also offers a number of clear opportunities. William Procida, 30-year real estate veteran and regular media commentator, has seen three such cycles and will offer unique insight into the state of the market and what tomorrow could bring us. James Kocsi, Director of the U.S. Small Business Administration's New Jersey district office will cover the financial assistance programs offered by the U.S. Small Business Administration that are tailored to help entrepreneurs expand an existing business or to open a new business.

The New Cost of Capital for Development

Guest Speakers:

William Procida

President

William Procida Incorporated

James Kocsi

District Director

Small Business Administration  
New Jersey

Who Should Attend?

- Accountants
- Appraisers
- Architects
- Attorneys
- Contractors
- Developers/Owners
- Engineers
- Environmental Firms
- Insurers
- Lenders
- Real Estate Professionals
- Title Companies

Sponsored by:



Registration form Real Property Roundtable

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\_\_\_ Yes, I will attend! Enclosed is my \$ 30.00 Registration Fee. (Members) (No Refunds)

\_\_\_ Yes, I will attend! Enclosed is my \$ 50.00 Registration Fee. (Non Members)

Name(s) \_\_\_\_\_ Company \_\_\_\_\_

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Register online at: [www.cianj.org](http://www.cianj.org). For more information, please contact Shannon Barry,

Program Coordinator at (201) 368-2100 or sbarry@cianj.org